

MOUNTAIN LIVING

THE REMODELING ISSUE

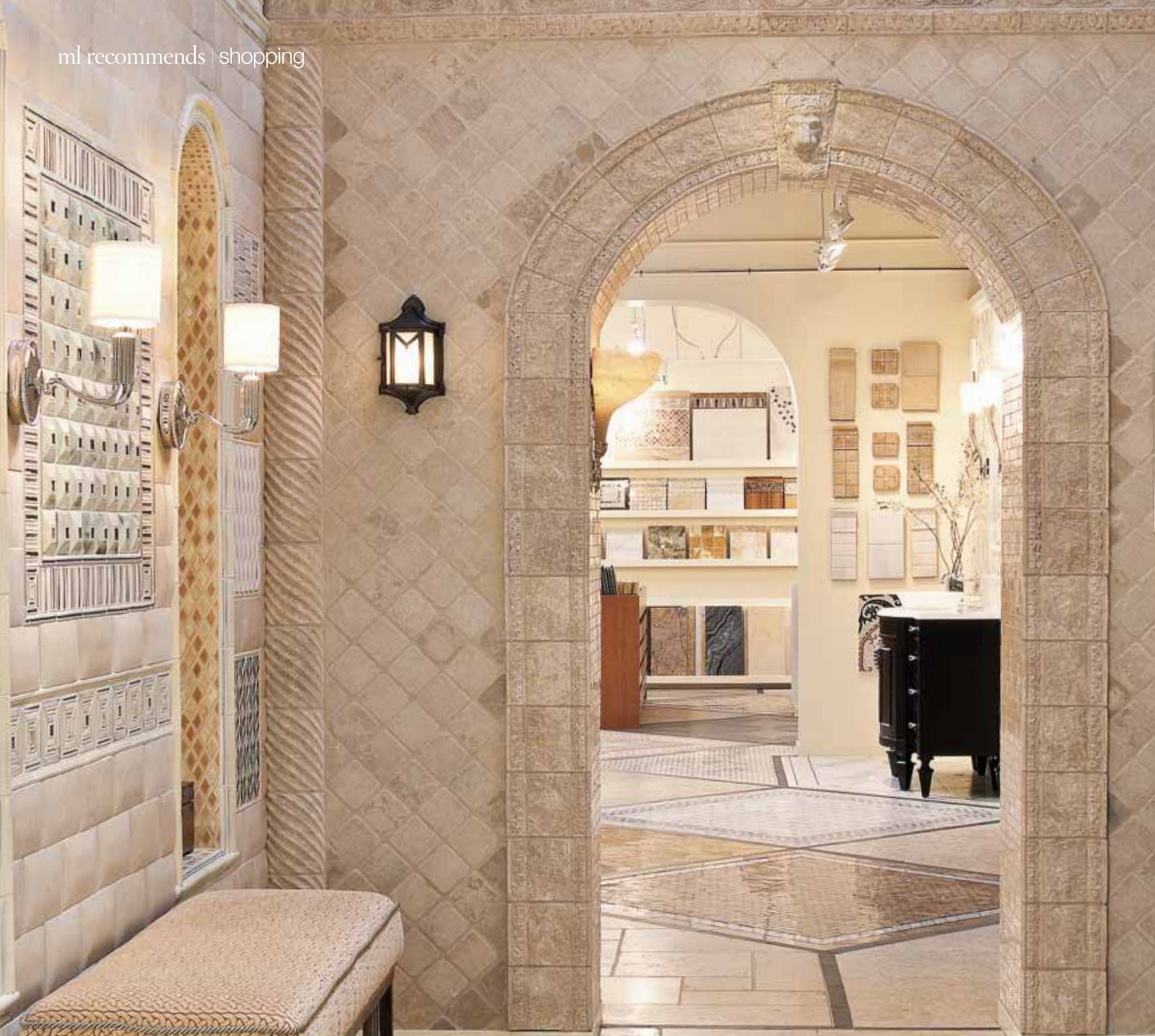
MOUNTAIN HOME MAKEOVERS

Fresh new looks for every room

Women in Design

Meet today's top tastemakers

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Material Girl

STORY BY CHRISTINE DEORIO PHOTOGRAPHY BY MARTIN CRABB

Twenty-two years ago, as Margot Hampleman searched for tile for her new home in Denver, she couldn't help but feel that something was missing. "There was 4" x 4" tile in white, black and beige, and there was some stoneware," she recalls. "I thought there must be artists out there who just weren't being represented, so I started looking for them."

It didn't take long for her to find them. "First an artist in Oregon, then another one in Ohio," she says. "No one was marketing their products, so I thought I'd start selling them in Colorado. I had no idea what I was doing, but I got some samples, came home and opened up the Yellow Pages, and started calling interior designers." >>



Over the past two decades, Hampleman has grown her business, aptly named Decorative Materials, from those first few samples—"it was literally three black-felt-covered panels with tiles Velcroed to them," she says—to three Colorado showrooms filled with a vast array of ultra-luxe tile, stone, mosaics, bath products and lighting fixtures sourced from more than 65 vendors from around the world.

"We've come a long way from the days when just 12" x 12" stone was available," says Hampleman. "In a relatively short period of time, the industry has evolved into something indescribable."



SHOPPING SMART Choosing a few tiles from a selection that numbers in the thousands can be overwhelming. But it's how customers experience that impressive selection that sets Decorative Materials apart. The showrooms feature more than 200 real-life spaces—from powder rooms to pantries—to help clients easily visualize the finished product and provide valuable inspiration. "Usually, we're showing them things they didn't even know were possible," says Hampleman.

Among those possibilities are luxe tiles and stones at prices that won't break the bank. Finding them is easy, thanks to Decorative Materials' new Smart Shop, which debuted in all three showrooms this spring. These mini-boutiques display stone, porcelain, ceramic and glass tiles in a variety of colors and formats "that are lower in price but come from our same importers and offer the same great quality," says Hampleman. decorativematerials.com

Turn the page to find our top tile picks from Decorative Materials.

Natural Neutrals

Natural materials and touchable textures add instant appeal: 1. “Intaglio B W77” by Pratt & Larson. 2. “Vestige Ash Vein Cut” and “Bespoke Beige Braid Natural Cleft Border” by Artistic Tile. 3. Brushed stainless-steel field tile and polished stainless-steel liner by Zed. 4. “Bubbles” in Amber and Patina by Mercury Mosaics. 5. “Waves” in Matte Mirror by Mixed-Up Mosaics. 6. “Mu Basket Weave” in Amberwood by Stone & Pewter Accents. 7. “Aria” in Siena by Ponte Vecchio. 8. “Nautilus Blocking” by Lyric Tile. 9. “Plate” in Blue by Artistic Tile. All available at Decorative Materials, decorativematerials.com.

PRODUCED BY **LONETA SHOWELL** PHOTOGRAPHY BY **MARTIN CRABB**



PHOTO BY MARTIN CRABB

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Bold & Beautiful

Pops of color and touches of gloss bring any space to happy life: 1. "Edie 1" in Chrysoberyl, Sardonyx, Chrysocolla and Quartz by New Ravenna. 2. 2"x 8" glass field tile in Sardonyx by New Ravenna. 3. "Le Gemme 20.49" by Bisazza. 4. "Opus Romano" in Appia by Bisazza. 5. "Cello" in Rhubarb by Interstyle. 6. "Bloc" in Lime Green by Terra Verre. 7. 1-inch circles in colors R112 and R164 by Pratt & Larson. All available at Decorative Materials, decorativematerials.com.



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