

# EXPERT Q&A



## DECORATIVE MATERIALS

**CLIENTS COME TO YOU FOR...** Our extraordinary product selection, unparalleled knowledge and commitment to outstanding service. We are passionate about creating relationships, living by our values and respecting our customers' visions—and we work with our clients from inception to completion of their design projects. We have grown from a one-man operation representing two lines of artisan tile to a nationally respected tile-and-stone firm with three Colorado showrooms and more than 200 years of combined experience.

**WHICH PART OF A PROJECT DO YOU FIND MOST SATISFYING?** The process itself: working with each design team from beginning to end. We believe that involving the homeowner, architect, designer, builder and expert tile contractor from the start is critical to proper product selection and installation, and we like to be part of the team from the get-go.

**WHAT OTHER IN-HOUSE SPECIALTIES DO YOU OFFER?** Decorative Materials offers design services including CAD and 3D ArtiCad drawings that feature our products. These documents highlight tile layouts and assist clients in visualizing the final product.

**YOUR DESIGN PHILOSOPHY IS...** Buy what you love. Don't be influenced by trends and fads. Just choose what speaks to you.

**YOUR STYLE IS INFLUENCED BY...** Travel! I'm currently planning a trip to Spain to draw inspiration from the work of architect Antoni Gaudí. I'm fascinated by his integration of ceramics, stained glass and ironwork, not to mention his completely distinctive style. Witnessing design everywhere I go, from the Himalayas in Nepal to Art Deco in Miami, keeps me inspired.

**THE MOST INSPIRING THING YOU'VE SEEN LATELY IS...** Combinations of vibrant stone and glass in Pucci-inspired and Missoni-like patterns that are made using water-jet-cut technology. Fashion-forward textiles are being replicated in tile and stone in the same season they debut on the fashion runways!



**MARGOT HAMPLEMAN**  
OWNER, DECORATIVE MATERIALS

**MAKE A DESIGN PREDICTION.** Large-format tile is "on trend" for 2013. We've been importing tiles as large as 23 inches by 48 inches, and have our eye on pieces as large as 36-by-72! We love the clean look of this larger tile, which requires less unsightly grout.

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